

601933

-2016-05

436



2015

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2016 1 28

The Dairy Farm Company, Limited "

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Dairy Farm International Holdings Limited "

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" Dairy Farm "

"

2015 8 8

9.00 /

90% 8.93 /

717,694,946

15.00%

15.00%

36

6,459,254,514

6,459,254,514

"

"

2013 43

2013

	10	10	10			(%)
2014	-	1.2	-	48,816	85,156.04	57.33
2013	-	2.0	10	32,544	72,058.12	45.16
2012	-	3.0	10	23,037	50,211.62	45.88

2012-2014

30%

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..... 41

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..... 43

/ / /	
	2015
	2015 8 8
/ / /	The Dairy Farm Company, Limited
	The Dairy Farm Company, Limited Dairy Farm International Holdings Limited
/Dairy Farm /	Dairy Farm International Holdings Limited
/	Jardine Matheson Group
O2O	Online To Offline /
/	
	6,459,254,514
/	2015 A




Yonghui Superstores Co., Ltd.

4,067,536,108

436

601933

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A

1

5%

2

2015

A

5%

3

19.99%

19.99%

4

19.82%

18.85%

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2015 6

351

271.69

17

2013

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2015 4

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2015 8 8 9.00 /  
20 90% 8.93 /  
20 = 20 /

20

5

717,694,946

15.00%

239,261,553

239,261,552

143,467,220

95,704,621

6

36

7

8

9

2015

6,459,254,514

19.99%

12.19%

10.36%

2015 8 7

2015

2016 1

19.82%

32.02%

18.85%

29.21%

19 4 416

8,000

2015 08 04

45%

55%

**1**

2,200

2010 09 26

2010 09 26 2030 09 25

2017 3 31

2016 12 29

2

3

	<b>2014 12 31</b>
	856,449,300.57
	1,092,776,667.29
	-236,327,366.72
	<b>2014</b>
	3,148,063,689.52
	-211,473,422.54
	1,029,752.24
	1,029,752.24

4

45%

55%

1

The Dairy Farm Company, Limited "

"

979

5

60,000,000



Graham Denis ALLAN Neil John GALLOWAY Chi-Hung LAM Joshua  
 Lariston Knightley CHETWODE Caroline Sui-King MAK Peng Chee CHOO  
 William Glyn Lawrence HUGHES Hsien Dar LEE

1896 8 4

2

	2014	12	31		318	
		921		369		3
					Mannings	PT
Hero Supermarkets Tbk						19.94%
				Maxim's	50%	

2015	6	30		6,400			
					Wellcome	Cold Storage	Giant
Hero	7-Eleven	7-11	Mannings	Guardian	IKEA		Maxim's
			170,000	2014		130	
			Jardine Matheson Group	"	"	"	"

1832

3

## Dairy Farm International Holdings Limited 2012 -2014

	2014 12 31 2014	2013 12 31 2013	2012 12 31 2012
	4,316.3	3,963.5	3,850.7
	1,522.5	1,377.4	1,239.2
	507.7	512.9	449.6

4

Dairy Farm Management Limited  
Management Limited

Dairy Farm

35012119XXXXXX10XX

1			-	2009 8
2				2009 6 2010 4
3				2010 4 2013 12 9
4				2013 12 10
5			2010	2009 6 2010 5
6			2011	2010 6
7	YONGHUI (AUSTRALIA INVESTMENTS PTY LTD.			2009 6
8				2015 6

2015

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2010 3 1

2013 12 14

1,302,259,363

32.02%

**1**

7-Eleven

Mannings

**2**

24

24

4 [2015]366 2015  
A 81,310.0468 7.00 /  
5,691,703,276

24

2013-2014

5,642,820 2014

7,500,000

2015 1-6

5,338,394.49

6,459,254,514

1		661,500.00	550,000.00
2		56,958.30	50,000.00
3		59,065.51	45,925.45
		<b>777,523.81</b>	<b>645,925.45</b>

1

2015 8 -2018  
225

2

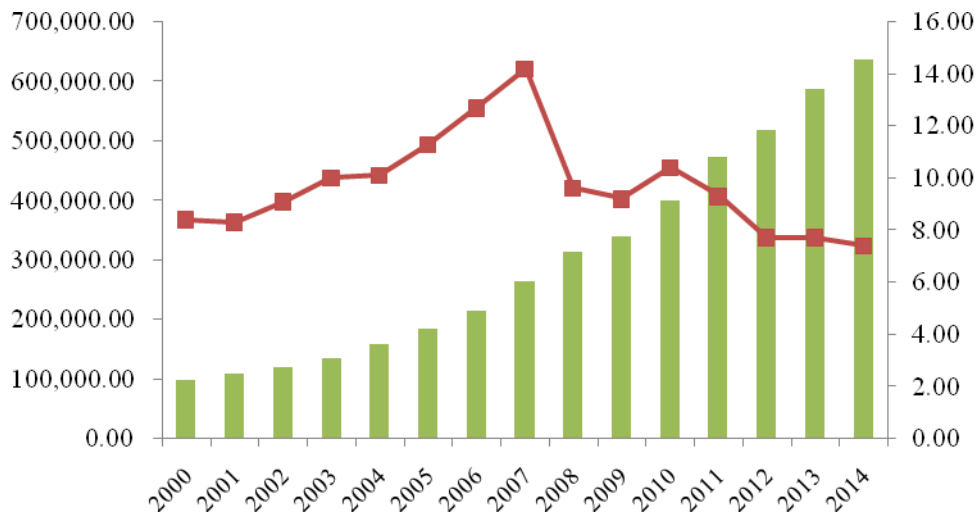
1

10%

2008

GDP

2011  
2012  
2013 7.7%  
2.6% 2014  
7.4% 2.0%  
2000-2014 541.50%  
12.82% GDP  
2008 2009  
22.72% 15.54%  
14.83% 16.95% 2014  
262,394 12.00% 10.90%  
**2000 -2014 GDP**  
/%



2

2014

54.77%

7.5

60

70

60

70%

3

O2O

3

4

3

5

661,500

550,000

1		504,000.00	76.19%
2		157,500.00	23.81%
		<b>661,500.00</b>	100.00%

6

19.95%

6.72

1



2

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1

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2015

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5

1		23,529.47	41.31%
2		33,428.83	58.69%
		<b>56,958.30</b>	<b>100.00%</b>

56,958.30

50,000

6

1

300

17

59,065.51

2

2015

A

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3

300

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59,065.51

45,925.45

6

O2O

2015 8 7

2,153,353,977

239,261,553

" "

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2

2015 8 7

2,153,353,968

239,261,552

" "

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2

The Dairy Farm Company, Limited

2015 8 7

1,291,204,980

9.00 /

143,467,220

15

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2015 8 7

861,341,589

9.00 /

95,704,621

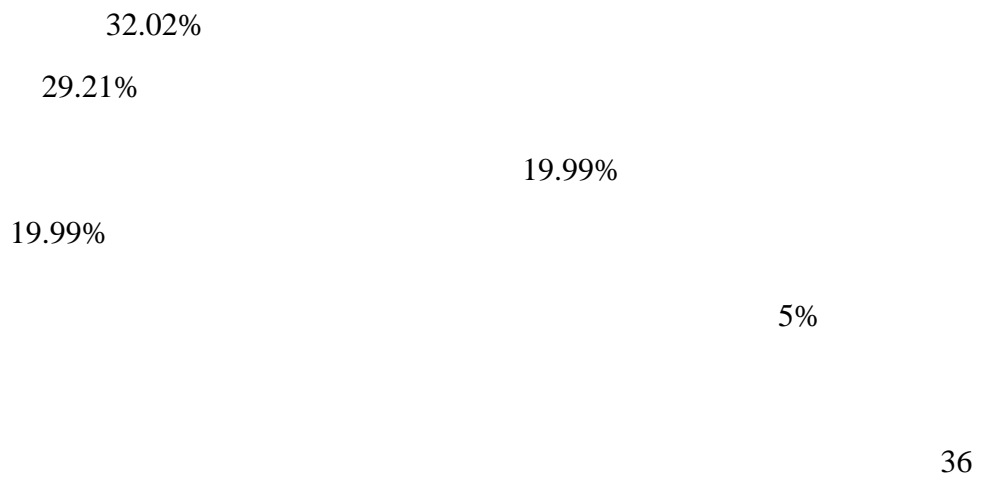
1

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2015 6 30

38.20%

2015

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2015

351

3

2015 6 30

17

4

5

550,000.00

50,000.00

45,925.45

2 —

2013

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6,459,254,514

2015 8 -2018  
225

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2015

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2015 -2017



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6

2013 43

2014 2 26

2014 3 21

2013

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2/3

1

	10	10	10			%
2014		1.2	-	48,817	85,156.04	57.33
2013	-	2.0	10	32,544	72,058.12	45.16
2012	-	3.0	10	23,037	50,211.62	45.88

2

2012

2012 -2014

2015

2015-2017

1

2

3

4

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2/3

